



# BUSINESSES IN DEVELOPMENT (B.I.D.)

## State Contracting Certificate Program



**Classes will take place at:**  
PVAMU Northwest Campus  
9449 Grant Rd.  
Houston, TX 77070  
6:00 pm - 8:00 pm

**June 6, 2018 – August 4, 2018**

- 9 free courses include:*
- Historically Underutilized Business (HUB) Overview
  - Setting up your Profile
  - Business Planning/Marketing
  - Bookkeeping/Accounting
  - Sub-contracting through Prime Vendors/Negotiating and gaining suppliers
  - Credit Reviewing
  - Nontraditional financing/Microlending
  - Completing and submitting a Bid
  - Graduation and Networking

**Learn how to GROW YOUR BUSINESS with your Local, State and Federal Governmental Agencies**

The Community & Economic Development unit at Prairie View A&M University has been meeting with the Texas Comptroller's Purchasing division to focus on strategies that increase bid participation and sales among Historically Underutilized Businesses (HUB's) who can provide goods and services to over 200 Texas agencies, universities, school districts, and large industries that participate in the statewide bidding process.

In coordination with the State Comptroller's Office our partners and the Cooperative Extension Program has developed the BID Certification Program to train HUBs on how to do business with State and Local government.

Upon program completion, participants will be certified by PVAMU and will be included on our exclusive list of trained vendors to be shared with our network of State purchasers as well as free business marketing through our various multimedia outlets.

Space is limited for this program so call your local Community Economic Agent to confirm a seat. Prairie View Cooperative Extension wants you!!!

For special assistance please dial 936-261-3585.

**REGISTRATION CONTACT**  
Please contact *Nate Peterson*,  
*Harris County Extension Agent*  
*Community Economic Development*  
*Cooperative Extension Program*  
*Prairie View A&M University*  
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